

# efish "Control Tower" Solution Overview

Implement Intelligent Tools, Optimize Teams, Reduce Costs



Increase profits by 7%+ with 24/7 visibility to locations, estimated sales, labor costs & more. Get your schedule dialed in with efish!

Leverage Smart Scheduling with automated schedule intelligence.

Centralize employee resource management across the enterprise with shared employees.

Our messaging center makes it easy to communicate with your team, send team announcements by location, job type or individually, ensuring your team is always on the same page.



*"You just showed me what I spent 20 years trying to build and you are delivering it at a fraction of what I have spent (trying)."*

*-CFO, top-five QSR chain*



## Easy Integration Across the Enterprise

efish Control Tower Integration creates total control over applications enterprise wide. Integration between restaurants, Point-of-Sale (POS), vendors and accounting reduces time, eliminates mistakes, and saves money.

### Manage Operations, Accounting, and POS in One Place



## Lower Food Costs Smart Inventory Management

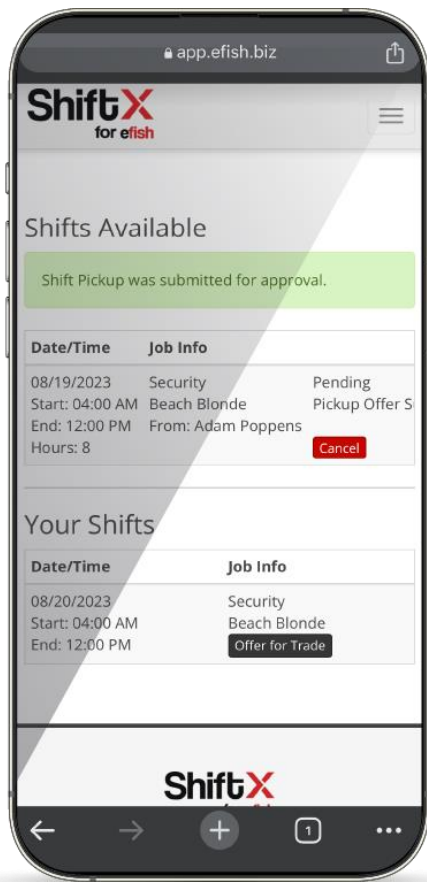


### Forecast Restaurant Inventory

Accurately predict inventory demand with real-time tracking of inventory from ordering to depletion with historical data leveraged to generate predictive inventory forecasts. Built in audits provide detailed tracking of every product from procurement to consumption, including advanced tracking of waste at each restaurant.

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### Time Saving Scheduling Interface

Intelligent scheduling maximizes job productivity in a 100% web-based solution that delivers easy access to edit and manage schedules 24x7 from any browser, Approve Time-Off and Shift-Trades directly from your email.

### Accurate Payroll Processing

Ensure pay rates, overtime and other critical cost and regulatory mandates are met. Exception alerts identify overages, differences, and variances in payroll time by location.

### Shared Employee Tracking

Manage overtime, tips, productivity, and other critical employee data between locations. Merge records with all locations on staff to avoid violations and maintain ongoing local compliance.

### Create Location Based Short P&L's

Share, view and manage short P&L's with key daily metrics on sales, costs, and daily profits without accessing the accounting system.

Short / Flash P&L

12/27/2021 - 01/23/2022

Company: Wired Wine Bar North

Store: Wired Wine Bar North

Fiscal Year: 2022

Period: Period 1 12/27/21

Use POS Data For Labor: ☒

Go

Week 1  
12/27/2021 - 01/02/2022

Period:

Collapse/Expand All

Income/Revenue	Budget %	Actual %	Var %	Budget	Actual	Variance	% Net	Budget %	Actual %	Var % (ac w)	Budget	Actual	Variance	% Net
+ 4000 - Food & Beverage Income Subtotal			+100.0%	\$0.00	\$71,269.26	\$+71,269.26	100.3%			+100.0%	\$0.00	\$284,237.75	\$+284,237.75	100.3%
+ 4300 - Other Revenue Subtotal			+100.0%	\$0.00	\$798.00	\$+798.00	1.1%			+100.0%	\$0.00	\$1,636.00	\$+1,636.00	0.6%
+ 4310 - Retail Sales Subtotal			+100.0%	\$0.00	\$2,875.00	\$+2,875.00	3.7%			+100.0%	\$0.00	\$5,092.50	\$+5,092.50	1.8%
+ 4500 - Food & Beverage Discounts Subtotal			-inf%	\$0.00	\$-4,975.91	\$-4,975.91	-7.1%			-inf%	\$0.00	\$-20,720.30	\$-20,720.30	-7.1%
Total Net Income/Revenue					\$69,666.35							\$270,245.95		
COGS/Expenses														
+ 5100 - Food COGS Subtotal			+100.0%	\$0.00	\$208.78	\$+208.78	0.3%			+100.0%	\$0.00	\$208.78	\$+208.78	0.1%
+ 5200 - Beverage COGS Subtotal			+100.0%	\$0.00	\$84.81	\$+84.81	0.1%			+100.0%	\$0.00	\$-11.19	\$-11.19	0.0%
+ 5300 - Merchandise COGS Subtotal			0.0%	\$0.00	\$0.00	\$0.00	0.0%			0.0%	\$0.00	\$0.00	\$0.00	0.0%
+ 6000 - Labor Subtotal			+100.0%	\$0.00	\$10,096.07	\$+10,096.07	14.5%			+100.0%	\$0.00	\$41,595.03	\$+41,595.03	15.4%
+ 7000 - Controllable Expenses Subtotal			+100.0%	\$0.00	\$277.07	\$+277.07	0.4%			+100.0%	\$0.00	\$277.07	\$+277.07	0.1%
+ 8000 - Non-Controllable Expenses Subtotal			0.0%	\$0.00	\$0.00	\$0.00	0.0%			0.0%	\$0.00	\$0.00	\$0.00	0.0%
COGS/Expense Totals				\$0.00	\$10,866.73		+15.3%				\$0.00	\$42,889.89		15.6%
Profit/Loss				\$0.00	\$58,999.62		84.7%				\$0.00	\$228,176.26		

### About efish

Every restaurant, every POS, every vendor, every accounting system, all in one place. Easy to see the latest on food, labor, inventory, and accounting. Reduce Food and Labor costs by 9% or more.

### Integrate with Multiple Solutions



### Technical Requirements

- 100% Web Based
- Any mobile device support,
- SAAS or On-Premises
- Zero IT, Zero Hardware, Zero Headache.

